

**District 25**  
**Profit & Loss (Actual vs. Budget Summary) (in USD)**

Month Ending 03/31/2022			07/01/2021 Through 03/31/2022			
Actual	Budget	Variance		Actual	Budget	Variance
			<b>District Revenue</b>			
12,463.36	11,440.00	1,023.36	Membership Revenue	34,346.32	39,052.00	(4,705.68)
0.00	0.00	0.00	Conference Revenue	6.00	0.00	6.00
0.00	0.00	0.00	Fundraising Revenue	16,965.00	29,250.00	(12,285.00)
0.00	0.00	0.00	Other Revenue	449.40	0.00	449.40
<u>12,463.36</u>	<u>11,440.00</u>	<u>1,023.36</u>	Total District Revenue	<u>51,766.72</u>	<u>68,302.00</u>	<u>(16,535.28)</u>
			<b>District Expenses</b>			
0.00	0.00	0.00	Fundraising Expenses	28,428.89	28,275.00	153.89
0.00	2,270.00	(2,270.00)	Recognition	3,207.47	7,800.00	(4,592.53)
126.70	1,120.00	(993.30)	Club Growth	238.25	5,650.00	(5,411.75)
0.00	235.00	(235.00)	Marketing Outside of Toastmasters Expenses	231.25	4,135.00	(3,903.75)
74.96	310.00	(235.04)	Public Relations Expense	1,050.31	2,055.00	(1,004.69)
0.00	0.00	0.00	Education & Training Expense	7,237.24	2,250.00	4,987.24
0.00	300.00	(300.00)	Speech Contest Expenses	1,373.00	2,050.00	(677.00)
0.00	90.00	(90.00)	Administration Expenses	1,114.31	865.00	249.31
0.00	0.00	0.00	Food and Meals Expense	594.00	2,100.00	(1,506.00)
0.00	0.00	0.00	Travel Expense	0.00	375.00	(375.00)
0.00	0.00	0.00	Lodging Expense	0.00	2,250.00	(2,250.00)
192.35	230.00	(37.65)	Allocation Expenses	1,731.15	2,070.00	(338.85)
<u>394.01</u>	<u>4,555.00</u>	<u>(4,160.99)</u>	Total District Expenses	<u>45,205.87</u>	<u>59,875.00</u>	<u>(14,669.13)</u>
<u><b>12,069.35</b></u>	<u><b>6,885.00</b></u>	<u><b>5,184.35</b></u>	<b>Total Net Income</b>	<u><b>6,560.85</b></u>	<u><b>8,427.00</b></u>	<u><b>(1,866.15)</b></u>